

# KLEYR GRASSO

Independent law firm

## STARTUPS, FINTECH

The emergence of Fintech and generally Start-ups offers boundless opportunities across all sectors of the economy. Yet, it also introduces unfamiliar requirements, risks, and expectations that can catch companies off guard. The rapid pace of innovation exacerbates these challenges, posing threats to the sustainability of such ventures.

At KLEYR GRASSO we have a multidisciplinary dedicated team of experts from Corporate M&A, Banking & Finance, Financial Regulatory, Data Protection and Privacy, Employment, Tax, and Corporate Finance Litigation able to provide comprehensive legal services tailored to the unique needs of FinTech and start-up companies across various industry sectors.

We understand the challenges that the entrepreneurs are facing and also have the expertise to guide them in the complex legal landscape, transforming it from a hurdle into a catalyst for further growth and development.

Above all, we are committed to build lasting partnerships with our clients, based on a deep understanding of their business goals, the obstacles they face and their aspirations for the future. Our dedicated team serving FinTech and startups harbors a fervent passion for innovation and entrepreneurship. We are committed to empowering them to unleash their potential and spearhead positive transformations within their industries.

To this end, we deliver pragmatic, strategic, and customized legal solutions, ensuring that Fintech/startups uphold compliance with laws and regulations pertinent to their field of activity.

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## KEY CONTACT

**Pierre-Alexandre DEGEHET** Partner

**Renata JOKUBAUSKAITE** Partner

**Mostafa AMDA** Associate

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## Q&A

### FAQ: How we can help

#### - What strategic imperatives do we address for FinTech and start-up clients?

We offer a pioneering service to both emerging and established FinTech/start-up players by integrating advisory, transactional, policy, supervision, and enforcement capabilities. This comprehensive approach empowers clients to seamlessly accelerate global growth from inception through funding to exit.

The firm serves as a trusted advisor, guiding clients through every legal facet of their journey, including entity formation, compliance, fund raising and financing, ensuring their ventures are sustainable and positioned for success.

#### - How do we support FinTech and start-up companies in their growth journey?

We assist clients in selecting the appropriate legal and tax efficient structure and guide them through the process of entity formation, including drafting necessary documents and establishing governance frameworks.

The firm ensures compliance and protects the interests of both founders and investors. From seed funding to venture capital financing, we draft and negotiate capital raise and financing documents, and guide management and employee incentive plans.

The firm's mission is to cultivate enduring partnerships with clients, underpinned by a deep understanding of their business aspirations and challenges, delivering pragmatic, strategic, and customized legal solutions to empower them to unleash their potential and drive positive industry transformations.

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## EVENTS

